

## **Analyst | CBRE Hotels | M/F | Lisbon**

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### **SUMMARY OF POSITION**

CBRE Hotels Portugal is looking for an Analyst to support the development of the department in Portugal.

### **DUTIES AND RESPONSIBILITIES**

Working under the supervision of the CBRE Hotels' Project Manager, the candidate will participate in meetings with clients and investors and will have the following duties and responsibilities:

- Gather appropriate research data, both during field-work and desk-based, in accordance with project requirements.
- Analyse data and interpret it within the context of the project (e.g. benchmarking project financial projections against proprietary databases and/or field research).
- Conduct investment analysis for hotel properties using several methodologies such as Discounted Cash Flow, Direct Capitalization, Room Revenue Multiplier and Sales Comparison approaches.
- Prepare appropriate financial projections for review using both the proprietary models and/or excel spreadsheets.
- Prepare individual sections of project output
- Maintain an up-to-date knowledge base on industry developments, including recent market trends, transactions, new hotel openings and operating performance data.
- Track client intelligence via the maintenance of relevant databases.
- Organise and facilitate the distribution of specific due diligence materials to potential buyers.
- Maintain appropriate contact with clients through the preparation of regular reporting documents

### **PROFILE**

- Msc in Economics, Finance or Management.
- From 1 up to 3 years of previous experience in consulting, investment banking or similar.
- Previous experience in the hotel industry is a plus.
- The candidate must be fluent in Portuguese and English. Fluency in Spanish is valued.
- IT skills including Excel modelling abilities.
- Excellent data and information researching skills, both field based and desk-based research
- Very good written, verbal, presentation and communication skills: capacity to interact with clients (investors), colleagues and tenants is crucial.

If you believe you are the right person for this job, please send your CV and presentation letter in English to [Jrhs@cbre.com](mailto:Jrhs@cbre.com), including the following subject: **Analyst/CBRE Hotels**.